# SYCAMORE IV MEZZANINE FINANCE FUND

AN OPPORTUNITY TO TAKE ADVANTAGE OF THE LACK OF FUNDING AVAILABLE TO PROPERTY DEVELOPERS

The Sycamore IV Mezzanine Finance Fund (the 'Fund') gives private sophisticated investors the opportunity to benefit from assisting experienced property developers to fund the development process to the extent they could before the current downturn.



FUND FACT SHEET
DECEMBER 2010





As we move towards the bottom of the property market, experienced property developers will be looking to fund new residential development projects. However, they will not be able to raise the same bank funding as they did prior to the downturn. This means that they have to find more of their own money or use mezzanine finance to fill the gap. The Fund takes advantage of this by filling that gap. This funding is expensive for the Developer and typically takes around 50% of the profit from a Project. Without mezzanine finance they would not be able to carry out any developments at all so the use of mezzanine finance is the only way they can progress their businesses.

When the economic situation improves the use of smaller amounts of working capital over a number of Projects coupled with mezzanine funding can generate higher profits for the Developer. If the use of mezzanine finance allows a Developer to fund three Projects instead of one it is clear they can increase profits dramatically and also reduce risk should one of the three get delayed or encounter problems.

TERM OF FUND	3 years from final closing date	DISTRIBUTION POINT	After 18 months: on completion of individual projects thereafter
FUND SIZE	£10,000,000	MINIMUM INVESTMENT	£15,000
TARGET RETURN	Anticipated 15% pa, Hurdle rate of 10%	LAUNCH DATE	November 2009

#### KEY INVESTMENT INFORMATION

3 Year Fund (from final closing date) with a minimum investment £15,000.

Targeted 15% pa with distributions after 18 months following fund close.

A closed ended and tax transparent structure using a UK Limited Liability Partnership.

The Directors of the Asset Manager have considerable experience in the residential property sector dealing with developers and development finance issues.

A hurdle rate equivalent to an IRR of 10%, above an IRR of 10% profits will be split 60/40 between the Investors and the Asset Manager.

Available via Ascentric, Honister Capital, Nucleus, Tennet Connect (approval on a case by case basis), Three Sixty Services (reports available), Transact Nominees.

## RECENTLY SIGNED PROJECT EXAMPLE

The project consist of 8 houses and 6 apartments in Dorking Road, Chilworth. They have been pre-sold to an RSL (Registered Social Landlord).

Project outline:

Project Length of 18 months with a GDV of £3.8m

Mezzanine Required £370k - A loan at an agreed rate of 40% pa

Bank (Primary Lender) is Close Brothers with an input of £1.8m

Input from the Developer of £750k

Guarantee from the developer of £150k

### **KEY PROJECT CRITERIA**

The Developer is experienced and has a solid track record.

Minimum input from the developer of 10% of cost.

The Project is scheduled to take no more than 2 years and shows a return as a percentage of GDV of at least 20%.

Minimum interest charge 6 months.

The minimum investment from the Fund will be £100,000 and the maximum £750,000.

Personal guarantee from the Developer if necessary.

Second charge on the project behind senior debt with step-in rights.

There must be a deed of priority between the primary lender and the Fund.

Initial assessment of the Project by independent quantity surveyor.

Projects will be monitored monthly by our own chartered surveyor.

#### TAX POSITION

This Fund qualifies for Entrepreneurs Relief and Business Property Relief (BPR).

This Fund is NOT a tax mitigation fund or a "loss creation / offset" Fund. Potential investors should seek their own tax advice.

Operator & Trust Manager	Gallium Fund Solutions Limited	Asset Manager	PM Asset Management (Fund IV) Limited
Tax Advisor	Baker Tilly Tax & Accounting Limited	Auditors	Baker Tilly UK Audit LLP
Trustee	Royal Bank of Canada Trust Corporation Limited	Funding Advisor	Barstow Associates Limited
Legal Advisors	Coffin Mew LLP	Legal Advisors	McGrigors LLP

#### Contact Details:

## Leila Jundi

Email leila.jundi@pmassetmanagement.co.uk

Tel 01794 335505

www.pmassetmanagement.co.uk

PM Asset Management Limited, 16 Riverside, Omega Park, Alton, Hampshire GU34 2UF

## **Tony Norris**

Email tony@gallium.co.uk Tel 01732 742 609 www.gallium.co.uk

Gallium Fund Solutions Ltd, Suite A, 4th Floor, South Tower, Tubs Hill House, London Road, Sevenoaks, Kent, TN13 1BL

his document is issued by Gallium Fund Solutions Umited ("GFS"), which is authorised and regulated by the Financial Services Authority ("FSA"). Sycamore V Property Development Fund (the "Fund") is categorised under the Financial Services and Markets Act 2000 ("FSMA") as an Unregulated Collective Investment Scheme ("UCIS") and the promotion of a CS either within the UK or from the UK is severely restricted by FSMA. Accordingly, where this information is communicated by any person who is "authorised" under FSMA to any other person, it is to be so communicated only to (and is directed only at) persons to whom such communication may lawfully be made and shall be construed accordingly), such persons bein

FSA's New Conduct of Business Sourcebook and "professional clients" or "eligible counterparties" of such authorised person, within the meaning of Category 7 of 4.12.18(4);
"investment professional" with naive professional elements" on interplated collective investment professional and a characteria participating in unregulated collective investment professional elements on interplations) Order 2001, as amended (the "CIS Exemptions Order");
"investment professional such professional exemptions in participating in unregulated collective investment schemes within the meaning of category 7 of 4.12.18(4);
"investment professional exemptions of professional exemption

Investment professionals with mare professional experience in participating in unregulated conective investment schemes within the meaning of article 24 of the CIS Exemptions Order; "high net worth companies, unincorporated associations, partnerships or trustees of high value trusts" within the meaning of article 22 of the CIS Exemptions Order; a "conhibitizated investor" for the purposes of article 23 of the CIS Exemptions Order;

sted investor<sup>\*</sup> for the purposes of article 23 of the CIS Exemptions Order:
o who has a current certificate in writing or other legible form singened by an authorised person (other than the authorised person by whom the information Memorandum is communicated) to the effect that he is sufficiently knowledgeable to understand the risks associated with participating in unregulated schemes; and

The information and opinions contained in this document are being supplied to you for information purposes only and not for any other purpose. This office contained in this document may be reproduced by a supplied to you for information purposes only and not for any other purpose. This office contained in conjunction with the information the memorandum. No part of this document may be reproduced by a shreet of the supplied to you for information purposes only and not for any other purpose. This office contained in the supplied to the whole of the information that the information that the trained in the supplied to the whole of the information that the trained in the information that the trained in the information that the trained in the information that t